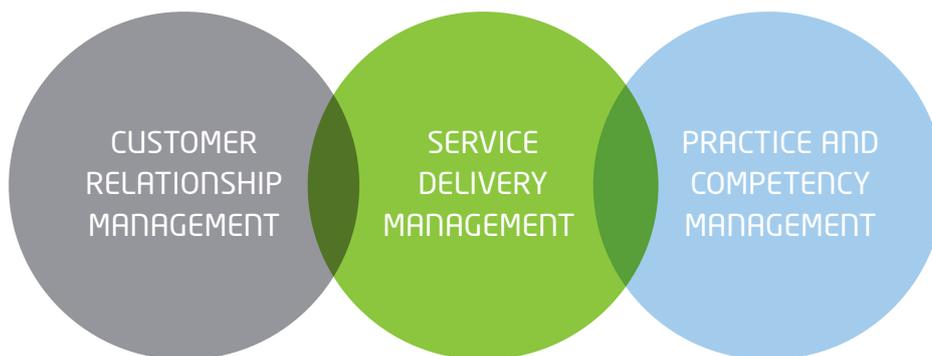


## » About Revolution IT

- » OFFICES IN MELBOURNE, SYDNEY, BRISBANE, ADELAIDE, CANBERRA AND SINGAPORE
- » 500+ TOP TIER CLIENTS
- » 200+ SPECIALIST STAFF

### WORKING WITH US



# » About Revolution IT

## APPLICATION LIFECYCLE MANAGEMENT



## » About Revolution IT

### **Delivering high-quality solutions for high-performance enterprise**

At Revolution IT we accelerate application delivery, reduce IT costs and build business value. Our products and services focus on Application Lifecycle Management and span from project governance and planning right through to testing and application monitoring.

Our approach combines top industry professionals, leading industry tools and the latest emerging technologies such as cloud, agile and mobility. We can deliver via onsite, offsite, offshore, managed services or total outsourcing.

# » Specialist solutions, services and practice areas

## **What's made our name is our underlying focus on quality**

We don't just make software work, we make it work well. And we do it at every application development stage. From planning through to operations we use proven methodologies to reduce IT costs, meet aggressive timelines and deliver outstanding application quality. It's also how we give our clients what they need most from their IT investments: compelling strategic and operational results.

## **FULL APPLICATION LIFECYCLE MANAGEMENT**

### **How innovation drives interest in ALM**

Our ALM solutions cover two over-lapping Application Lifecycle Management areas: ALM tools and ALM strategy. Nevertheless, a single driver underpins interest in both: innovation. Higher quality applications, delivered at a faster rate, can give any organisation an edge. So as the pace of innovation heats up, discover how powerful ALM solutions can help you pull ahead of your competitors.

## **SOFTWARE TESTING**

### **How we get quality control under control**

We help clients test more efficiently, rigorously and appropriately. And by driving up software quality, we cut costs, save time, improve predictability and most importantly, allow clients to successfully implement solutions to support enterprise-wide priorities.

What's more, with over 400 software testing clients, our experience spans every major methodology and vendor, and encompasses every major industry. Our capabilities range from testing strategies and test implementation to performance testing, automated testing, security testing, user acceptance testing, functional testing and more.

## **PROJECT AND PORTFOLIO MANAGEMENT**

### **Keeping roads to success clear and open**

Our role is to help clients clear the road to success of every conceivable obstacle or pitfall. And in many ways, the depth and breadth of our specialists' skills to keep projects on track are unique: from managing risk and pinpointing dependencies to all-embracing portfolio management services.

"Revolution IT was professional, flexible and responsive to our needs. They got us up-and-running much more quickly and efficiently than if we did it ourselves."

-Executive Director, UBS Wealth Management

# » Specialist solutions, services and practice areas

## REQUIREMENTS MANAGEMENT

### Defining requirements for flying starts

Delivering change, and creating the best possible change, are two very different challenges. Our approach involves creating business cases to pinpoint the most effective strategic options. We then improve business systems (both technical and non-technical) to support these business goals. And by defining and documenting all business needs, processes and requirements, we work to ensure all success criteria are met.

## ENTERPRISE APPLICATIONS

### Ensuring Enterprise Applications deliver

By using a unique set of tools and methodologies, we ensure our clients turn investments in Enterprise Applications into compelling business benefits. As a passionate leader in this field, we've built up a wealth of experience with top tier clients across all application lifecycle areas: we manage projects and programs,

test enterprise applications, model business processes, train end users, and also manage business services.

## BUSINESS SERVICE MANAGEMENT (BSM)

### Using service visibility to make smart decisions

Using industry-leading BSM solutions, we help clients oversee their profitability, customer experiences, service level commitments and performance levels across their enterprise. We also offer a range of specialist solutions – performance monitoring, user experience monitoring and infrastructure monitoring – designed to help IT operations acquire the right insights at right time to make smart decisions.

## AGILE SERVICES

### How to make Agile techniques deliver results

With Revolution IT, clients can quickly harness specific Agile benefits such as flexibility, continuous improvement, team building and more. That's because our line of attack is to funnel the best that Agile can offer; and then marry it with client-specific software development and project management needs. This allows organisations to use Agile techniques strategically, often by combining them with more traditional software development techniques.

"One of the key strengths of the approach taken by the Revolution IT Project Manager was their ability to hit the ground running, work within our existing processes, and take real ownership of the delivery and outcomes."

-Manager, Market and Segment, AGL

# » New ways to drive IT efficiencies

Increasingly we're helping clients sidestep staff and capital costs associated with traditional on-premise application delivery. Two key developments underpin these cost reductions:

## 1) **Out-sourced managed services**

Supplying specialists to work either on-site, offsite or offshore allows organisations to cost-effectively engage the right people and expertise when needed.

## 2) **On-demand solutions on the cloud**

A range of powerful software tools available when needed on a flexible subscription basis.

Taken together these innovations create a host of business benefits:

- Reduce staff costs for in-house technical teams
- Access the right people, expertise and tools when needed
- Defer IT capital costs or avoid them completely

- Combine leading solutions from multiple vendors to create hybrid systems with powerful capabilities and lower operating costs
- Avoid costs to host, secure, upgrade and maintain on-premise software solutions

"Revolution IT successfully tested the entire functional suite on time and within budget and created re-usable test scripts for our later use. I was very impressed with their professional and focused approach".

-Project Manager, Officeworks

# » Leverage our partnerships with leading vendors

## Harnessing opportunities and taming challenges with vendors

By keeping our partnerships strong, we help our clients acquire and sustain the right deal with vendors. And with so many years as an industry leader, we believe our vendor partnerships are among Asia Pacific's strongest.

Nevertheless, our clients also value our independence. We ensure clients can:

- > Combine different tools from different vendors
- > Leverage current hardware and software assets
- > Strengthen the business case for a technology initiative
- > Ensure software implementations are timely and high-quality
- > Train staff in how to use new applications

## Types of software products we support, integrate and resell:

- Automated Deployment
- Business Service Management
- Configuration Management
- Mobile Testing
- Oracle Tools
- Performance Testing
- Project and Portfolio Management
- Requirements Management
- SAP Tools
- Service Virtualisation
- Service Management
- Test Management
- Test Automation

## Our main vendor partnerships:



# » We train professionals at all levels

## Fast-tracking careers and entire companies

### PROCESS AND METHODOLOGY COURSES

Helping professionals rise through the ranks.

Discover courses for business analysts, testers, test managers and more.

### SOFTWARE TRAINING COURSES

High-quality training for key software products.

Training to support and implement leading software tools.

### THINKSPACE WORKSHOPS

Turn our smarts into your smarts.

Get to grips with simple-yet-powerful solutions using our advanced workshops.

// For course outlines and to review our course schedule visit [RevolutionIT.com.au/Training](http://RevolutionIT.com.au/Training)

"Revolution IT's approach gave our Project Manager a great deal of confidence that we would meet the scheduled go-live date...and we did!"

-Manager, Workforce Application Support,  
Department of Human Services